



UPGRADING IT SECURITY FOR A LEADING FOOD PRODUCTION COMPANY

During a conversation with the IT Manager at a leading Dutch food production company, it quickly became clear that there was more to discuss than implementing a Network Access Control (NAC) solution. We arranged a follow up workshop with the IT Manager and the relevant stakeholders within the IT department to uncover their primary challenges, and helped to uncover the three pressing issues:

- Adding 2-factor authentication to protect the internal Windows servers from unauthorised access
- Providing more secure access to on-premises applications to employees that work away from the office
- Delivering more secure access to on-premises applications to support engineers working for the vendors of those systems

Challenge

After the initial call, it became clear that while an NAC implementation could certainly help, a better solution was available. Without taking the time to dive deep into the client's existing infrastructure and goals for the future, we would never have been able to propose this more comprehensive solution.

Problem-solving

We explained to the IT Manager that G/On, a scalable, Zero Trust based solution that connects all your users to internal and on premise resources would be able to satisfy all the requirements laid out as it can:

- Protect internal systems (as in the first use case)
- Provide secure access to internal systems to internal and external users (as in the second and third use cases)



The solution

After demonstrating the benefits of G/On over an NAC, we conducted a proof of concept (PoC) installation. During the PoC, we showed that it could:

- Allow systems administrators to securely access the client's Windows servers using G/On from inside and outside the company.
- Improve security by blocking 'normal' access to Windows servers.
- Provide access to internal file shares for remote workers.

The PoC also demonstrated that we could access internal systems for remote support. As a result, we are speaking with external vendors to move forward with this part of the project. The IT Manager is now well up to speed with G/On, discovering its enhanced capabilities for themselves.

Future-proofing

While Soliton was implementing the G/On solution, we also enabled the client's Oracle application so it could be accessed by remote workers and the client's accountant. This initiative saves staff a significant amount of time, exceeding the client's expectations.

Conclusion

Because we set up a workshop with the client's IT Manager rather than simply implementing the system they initially wanted, we could deliver a solution above and beyond their expectations. This success story is why we developed the Clear Path Forward Report - the deeper you go, the more effective you are at solving problems.



Discover your Clear Path Forward

At Soliton, we've delivered innovative IT security solutions to large and small businesses for over 40 years. We created the Clear Path Forward Report to help businesses like yours better understand their IT security and design the best solutions.

Here's how it works. IT departments that want to explore their options can arrange a workshop with a Soliton expert adviser, who will:

- Dive deep into your existing IT security setup
- Identify risks and their impact on your business
- Discover the real problems behind your cybersecurity headaches

Soon after your workshop, we'll deliver your Clear Path Forward report. This comprehensive, plain-speaking report sums up the challenges you're facing right now - and recommends solutions. The report is a 2-3 page structured business case for investment in cybersecurity, which you can use to bring in the other stakeholders in your company and get the project moving.

Once you know your problems and how they truly affect your business, you can start doing something about them. Discover more about the Clear Path Forward Report [here](#).